



**Economic Interest Association  
for production, trade and services  
Founded in May 2010.**



[www.hrvatski-vojnik.hr](http://www.hrvatski-vojnik.hr)

The project OPTEKO Grupa is based in four main directions, namely:

- Optimizing internal resources and potential to increase profits;
- Better organization to increase production and reduce costs;
- Affect the strength of the association market trends;
- Common commitment to find new business and market opportunities.



## VISION of OPTEKO Grupa:

Vision of OPTEKO Grupa is focused on increasing competitiveness in the market better use resources.

Our vision is:

**"TO BECOME A BUSINESS LEADER IN THE REGION!"**



## MISSION of OPTEKO Grupa:

- Create a new base product (kit work clothes and protective equipment);
- Better use of own resources;
- Increase the competitiveness of its products in markets;
- Lower the cost of research, development and production;
- Jointly procure raw materials and intermediary goods,
- Improve product design;
- Facilitate the introduction of new technologies;
- Brand the product;
- Joint marketing market position.



## Members of “OPTEKO Grupa”

- Borovo Gumitrade d.o.o. Vukovar
- Čateks d.d. Čakovec
- Hemco d.o.o. Đakovo
- Inkop Obuća d.o.o. Poznanovec
- Orljava d.o.o. Požega
- Prvi maj d.d. Laslovo
- Šestan Busch d.o.o. Prelog
- Varteks d.d. Varaždin



## New Members of “OPTEKO Grupa”

- Galeb d.o.o. Omiš
- Jadran Čarapa d.o.o. Zagreb
- Jelen Professional d.o.o. Čakovec
- Krojostil d.o.o. Jakovlje
- Obuća VIKO d.o.o. Varaždin
- ProProm d.o.o. Zagreb

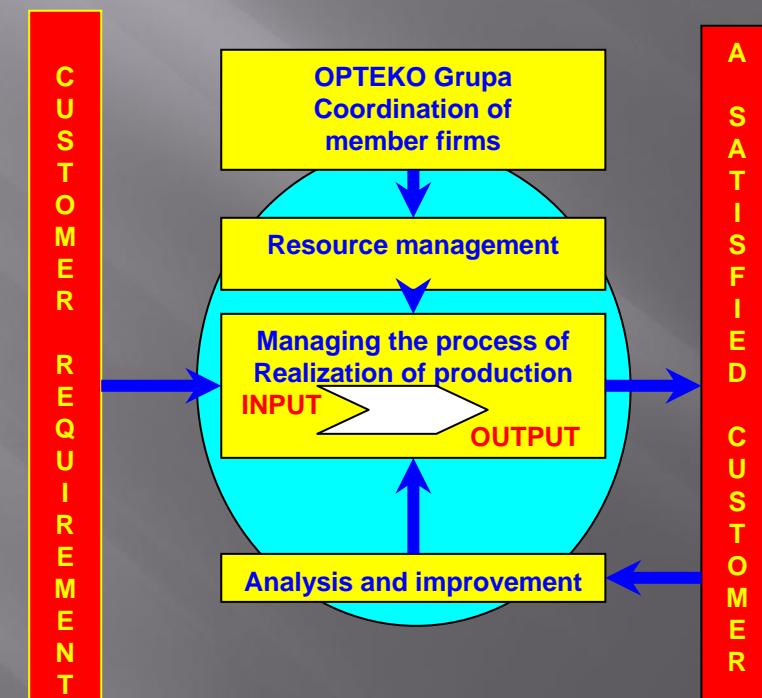


OPTEKO GRUPA e.i.a., HR- Zagreb,  
Ilica 147



OPTEKO Grupa has production capacity distributed at fifteen (15) locations in eleven (11) cities.

Number of employees amounts to about five thousand (5.000).



## The process model of functioning of OPTEKO Grupa

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## OPTEKO Products:

- Fabric for clothing
- Waterproof jacket
- Windproof jacket
- Field jacket
- Work shirts
- Work pants
- Official uniforms
- Formal uniforms
- Official shirts
- Leather belts
- Leather boots
- Leather shoes



## OPTEKO Products:

- Protective combat vests
- Tactical vests
- Holsters for pistol and rifle
- Backpacks
- Bags
- Balistic helmets
- RIOT shields
- Protective mask
- NBC equipment
- Kaps and hats



## OPTEKO Products:

- Berets
- Functional underwear
- Fireproof overalls
- Fluorescent vest
- Overalls for fireman
- Overalls for pilots
- Clothing for catering
- Clothing for medical staff
- Military belts and straps



## OPTEKO Products:

- Ski clothing
- Socks
- T-shirts
- Rubber footwear
- Fabric shoes
- Rubber sheet
- ECO leather etc.



## Domestic customers:

- Ministry of Defence of Republic of Croatia
- Ministry of Interior of Republic of Croatia
- Ministry of finance of Republic of Croatia - Customs service
- Ministry of justice of Republic of Croatia
- INA d.d. Zagreb
- Croatian Railways
- Agrokor d.d. Zagreb
- Osijek Koteks d.d. Osijek
- Demining companies
- Croatian Motorways
- HEP Group



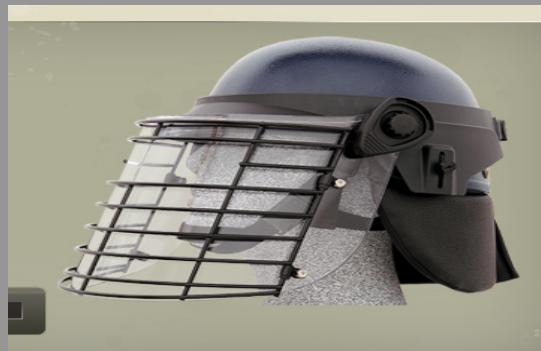
## Foreign buyers:

- Ministry of Defence of Czech Republic
- Ministry of Defence of Republic of Bulgaria
- United Arab Emirates - Armed forces
- Republic of Lietuva - Armed forces
- Ministry of defence of Republic of Mexico
- Ministry of interior of Kingdom of Spain
- Republic of Pakistan - Armed forces
- Ministry of Defence of Republic of Turkey
- Ministry of Interior of F.Y.R.O.M.
- Ministry of Interior of Republic of Egypt



## Foreign buyers:

- Ministry of Interior of Russian Federation
- Ministry of Interior of Kingdom of Saudi Araby
- Ministry of Defence of Republic of Kolumbia
- Ministry of Defence of Republic of Kazahstan
- Republic of Italy - Carabinieri
- Republic of Italy - Armed forces
- Ministry of Interior of Republic of Ukrain
- Ministry of Defence of Republic of Hungary
- Ministry of Interior of Republic of Argentina
- Ministry of Defence of Republic of Montenegro





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